



Business Challenge

Re-implementation of PeopleSoft HCM, FIN, SCM systems to PS 8.8

The upgrade includes a highly customized Projects to Billing system to meet revenue and billing requirements in a government contracting line of business. The project leverages delivered functionality and aims for best practices around the Proposal-to-Complete business processes. This reduces or eliminates customizations to a previous version of PeopleSoft.

Requirements for the ERP System:

- Improve processing in Proposal-to-Complete business processes.
- Provide Project Automation.
- Provide Service Automation.
- Increase integration across HCM, FIN, and SCM.

Solution

Organizations routinely choose PeopleSoft 8.8 for their enterprise application solution. The ESA product suite provides a solution for proposal management, contract entry, revenue generation, and billing processing for all services lines of business. Clients choose Cardinal Point for expertise in the business processes and related PeopleSoft applications. Cardinal Point leads teams through full life cycle implementations, making significant contributions by leading design sessions, configuring applications, redesigning business processes, and making necessary customizations. We continue to add value by remaining onboard for testing, training and production support.

Business process automation includes the following:

- Project accounting; time and expense management; resource management.
- Enhance proposal and project budgeting.
- Automate project and contract capture.
- Automate burdening and retroactive rate adjustments.
- Support robust contract limit and withholding terms.
- Support for Cost Plus contract types, CLINs & SLINs.
- Enable contract specific rates and pricing.
- Provide ACRN reporting solution.
- Support 1034/1035 invoice formatting.

Business Benefits

- Total cost of ownership reduction through retirement of legacy systems.
- Contract compliance and risk reduction.
- Increase revenue opportunities with better resource utilization and reporting.
- Improve project visibility and controls.
- Provide Project Managers with visibility into project profitability and cost controls.
- Manage resource visibility and utilization.
- Reduce DSO and improve cash flow.